

PRUNEAUX & FRUITS SECS BIO DEPUIS 1982



OUR FRUIT
is  *as* 
fantastic
ON THE OUTSIDE
AS  **ORGANIC**
ON THE INSIDE!

**AND SO IS OUR
2022 CATALOGUE**

Editorial

Years follow one another but don't look alike. After 4 years of stable volumes, the 2021 spring frost has wreaked havoc. The quantities harvested and delivered by our loyal organic growers will thus be much lower than they used to. We shall therefore have to go through this year of shortage only relying on our stocks and this small harvest.

For the past 3 years, we have developed a Fair Trade and Organic Agen Prune channel with the Fair For Life label on several of our references.

Thanks to the Lou Prunel Ethic Association to which they belong, a majority of our plum growers will be given a boost in their income, to help them withstand this poor harvest.

This is a good start. We must continue developing organic references and France Fair Trade chains.

Our solidarity with organic fruit growers is unwavering, and this will keep being tomorrow's challenge.

We will do our best to serve you by always paying particular attention to the quality of our products, and we invite you to make your customers discover our organic and soft dried fruits as well as our entire additional gourmet range.



Alain Brugalières & Laurence Boquet



Alain



Laurence

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OUR NEW PRODUCTS FOR 2022

AT LOU PRUNEL, WE ARE COMMITTED TO OFFERING **NEW PRODUCTS THAT ARE ALWAYS tastier** AND IN LINE WITH ALL our requirements!



Agen Prunes
28/33 500g
A very fleshy fruit for a greater tasting pleasure.



Soft Cranberries



Prune Kernel Oil

Soft Blueberries



Chocolate-coated Fruit boxes

Prunes - Candied Oranges
Candied Ginger - Walnuts

Bulk Gourmet mix



PRUNEAUX & FRUITS SECS BIO DEPUIS 1982



OUR FRUIT
is as soft
AS OUR
CONVICTIONS ARE
DEEP-ROOTED



CONVICTIONS THAT HAVE BEEN DEEP-ROOTED SINCE 1969

A COMMITTED STORY THAT STARTS
on the field THROUGH AN ALTERNATIVE
WAY OF GROWING

1969 1969 THE CHOICE OF A DIFFERENT KIND OF AGRICULTURE

Michel and Josette Galant reflect upon the harmfulness of the treatments used in their orchards and thus decide to convert their agricultural holding into organic farming, following the Lemaire-Boucher method.



2012 DEMETER FOR MORE DEMANDING ORGANIC PRODUCTS

Lou Prunel develops a Demeter range to meet their ambitions for a new organic positive impact on the earth and its people.



2016 LOU PRUNEL REDESIGNS ITS IMAGE, AND QUALITY STANDARDS GET HIGHER

New factory, new rehydration process that uses less water, self-consumed power generation, reprocessing of wastewater: Lou Prunel is modernising.

1982 FROM ORGANIC FIELDS TO ORGANIC SHOPS

Lou Prunel IEG becomes a brand and develops into a specialised circuit which, with the creation of the SARL.

2002 MAKES THE NEXT GENERATION IS TWICE AS SECURE

Their daughter Laurence takes over the business with Alain Brugalières, a traditional organic entrepreneur. Together, they have a greater vision for Lou Prunel.



Laurence



Alain

2020 GOING AHEAD TOWARDS SHARED ORGANIC PRODUCTS

For a more transparent and committed organic policy, Alain and Laurence create the first French Organic Fair Trade Agen prune chain.



LOU PRUNEL will celebrate 40 years of commitment!

& WILL BEGIN A TRANSITION TOWARDS 100% RECYCLABLE FILMS



PRUNEAUX & FRUITS SECS BIO DEPUIS 1982



Softness
FOR OUR FRUIT IS
AS IMPORTANT
AS LABELLING FOR
OUR CHAIN



OUR AGEN PRUNES



THE FIRST PRODUCTION TO BE LABELLED
ORGANIC AND *fair trade* MAKE US
PROUD TO BE FAIR FOR LIFE



We have developed a French origin (North/North) fair trade chain with organic Agen prune producers.

We select the finest fruit and guarantee “farm to table” origin and traceability: all producers are certified to be suppliers of the Agen Prune PGI area, and all batches are traced and identified.

THE MAIN CORE OF OUR PRODUCERS IS MADE OF WOMEN AND MEN WHO SHARE VALUES AND ARE VALUABLE IN OUR TRADE

- We guarantee our producers a fair and loyal remuneration.
- We are committed to offering them technical support and advice to produce quality prunes.
- Our “Lou Prunel Ethics” association donates 1% of sales to our producers’ eco-projects.
- We maintain local cultures, support Organic Agriculture, and preserve the environment and the regions.



Our charter

“Develop organic agriculture in a fair and cooperative spirit. In partnership with producers, we have created a fair trade chain based on the respect of demanding social and ecological criteria. We are committed to the transparency of our activities and the traceability of our supplies. We ensure the quality of organic farming.”

PRUNEAUX & FRUITS SECS BIO DEPUIS 1982



OUR FRUIT
is as soft
AS OUR
TEAMS
COMMITTED TO
TOMORROW'S
FUTURE



OUR CORPORATE SOCIAL RESPONSIBILITY (CSR) POLICY

AT LOU PRUNEL, WE ARE PART OF A global CSR POLICY

It is based on the idea of producing healthy, tasty and 100% organic products, offering optimal working conditions to employees and reducing the impact on the environment as much as possible.



WE CARE ABOUT OUR LOCAL ROOTS

- We promote local employment.
- We contribute to youth employment and to vocational training with local high schools.



WE CARE ABOUT OUR EMPLOYEES

- We help to provide them with an ergonomic and pleasant working environment.
- We have been supporting the employment of disabled people for over 30 years.



WE RESPECT OUR EARTH



- We invest in the research of more environmental-friendly packaging made from recyclable materials.
- We are committed to minimising the impact of our activity on the environment by optimising each resource:
 - We are modernising our manufacturing, cleaning and wastewater treatment processes to reduce water wastage.
 - We have installed photovoltaic panels to reduce our energy dependence.
 - We treat our waste: sorting, recycling, recovering of prune waste (pits used to make oil).

WE TAKE CARE OF OUR FRUIT

- We favor French origins and local labels.
- We are committed to offering high quality products.

PRUNES

NEVER DRY TO OFFER YOU ALWAYS
MORE softness

Agen prunes are made from a variety of plum called prune d'Ente. The plump fruit basks in the sun until it is picked and dried in mid-August, transforming into the delicious, much-loved dried fruit that is the prune. At Lou Prunel we have chosen **gentle rehydration!** Our fruit is rehydrated in steam to preserve its smoothness and flavor.



Prunes with their pit



28/33 Agen Prunes with pits (28 to 33 fruits per 500 g)

CODE	DESIGNATION	GENCOD	CONT.	PCB	LAYERS PER PALLET	PACKAGES PER PALLET
SA05PR28FFL	28/33 Super Giant organic Agen prunes NEW - Fair Trade label	3 543267 305282	500 g	12	9	72

33/44 Agen Prunes with pits (33 to 44 fruits per 500 g)

CODE	DESIGNATION	GENCOD	CONT.	PCB	LAYERS PER PALLET	PACKAGES PER PALLET
SA02PR33	33/44 Giant organic Agen prunes	3 543267 102331	250 g	15	12	96
SA05PR33	33/44 Giant organic Agen prunes	3 543267 105332	500 g	15	9	72
SA05PR33FFL	33/44 Giant organic Agen prunes Fair Trade label	3 543267 305336	500 g	15	9	72
CN30PR33	Natural Condition organic Agen prunes (20% humidity) (See BULK page)	3 543266 130144	3 kg	1	12	96

44/55 Agen Prunes with pits (44 to 55 fruits per 500 g)

CODE	DESIGNATION	GENCOD	CONT.	PCB	LAYERS PER PALLET	PACKAGES PER PALLET
SA02PR44	44/55 Very Large organic Agen prunes	3 543267 102447	250 g	15	12	96
SA05PR44	44/55 Very Large organic Agen prunes	3 543267 105448	500 g	15	9	72
CA30PR44	44/55 Very Large organic Agen prunes (See BULK page)	3 543266 130441	3 kg	2	12	96

Shelf life at date of production: 24 months

Pitted prunes



33/44 Pitted prunes

CODE	DESIGNATION	GENCOD	CONT.	PCB	LAYERS PER PALLET	PACKAGES PER PALLET
SA02PRSN33	33/44 Giant organic pitted Agen prunes	3 543267 102034	250 g	15	12	96
SA05PRSN33	33/44 Giant organic pitted Agen prunes	3 543267 105035	500 g	15	9	72
SA02PRSN33FFL	33/44 Giant organic pitted Agen prunes Fair Trade label	3 543267 302038	250 g	15	12	96

44/55 Pitted prunes

CODE	DESIGNATION	GENCOD	CONT.	PCB	LAYERS PER PALLET	PACKAGES PER PALLET
SA02PRSN44	44/55 Very Large organic pitted Agen prunes	3 543267 102041	250 g	15	12	96
SA05PRSN44	44/55 Very Large organic pitted Agen prunes	3 543267 105042	500 g	15	9	72

55/66 Pitted prunes

CODE	DESIGNATION	GENCOD	CONT.	PCB	LAYERS PER PALLET	PACKAGES PER PALLET
SA02PRSN	55/66 Large organic pitted Agen prunes	3 543267 102003	250 g	15	12	96
SA05PRSN	55/66 Large organic pitted Agen prunes	3 543267 105004	500 g	15	9	72
CA30PRSN	55/66 Large organic pitted Agen prunes (See BULK page)	3 543266 130007	3 kg	2	12	96



SEMI-COOKED

ITS UNIQUE FLAVOR AND ITS SMOOTHNESS
WILL PLEASE EVERY *gourmet!*

Our semi-cooked prunes have the Fair For Life label!
They have neither been processed nor rehydrated!
Their cooking, that stops at 35% humidity,
leaves them with all their specificities.



Semi-cooked prunes

Semi-cooked prunes						
CODE	DESIGNATION	GENCOD	CONT.	PCB	LAYERS PER PALLET	PACKAGES PER PALLET
SA05MC44X12	33/44 Giant semi-cooked organic Agen prunes		500 g	12	8	80
SA03MCSN44X12	33/44 Organic semi-cooked pitted Agen prunes		300 g	12	13	169
CA30MICUIT	33/44 Giant semi-cooked organic Agen prunes (See BULK page)		3 kg	2	12	96



PRUNE PUREE

NO ADDED SUGAR OR PRESERVATIVES
OUR PULP IS PURE AND *deliciously tasty!*

Its taste is always balanced,
and its smooth texture allows
it to perfectly blend
into desserts
or dairy products.



Agen prune puree

Agen prune puree						
CODE	DESIGNATION	GENCOD	CONT.	PCB	LAYERS PER PALLET	PACKAGES PER PALLET
BC400PU	Organic Agen prune pulp 100% prunes with no sugar added		400 g	6	7	203
BC225PU	Organic Agen prune pulp 100% prunes with no sugar added		225 g	6	10	340
PO50PU	Organic Agen prune pulp 100% prunes with no sugar added (See BULK page)		5 kg	2		

Shelf life at date of production: 36 months

PRUNE KERNEL OIL

HOW THE RECOVERY OF OUR WASTE LEADS
TO A *virtuous* PRODUCT

This oil is made from the pits removed from the "pitted" range prunes.
It is 100% natural. It is an oil rich in vitamin E,
it is also a source of Omega 9 and 6.
It is ideal for food, cosmetic and nutraceutical use.

Virgin prune kernel oil						
CODE	DESIGNATION	GENCOD	CONT.	PCB	LAYERS PER PALLET	PACKAGES PER PALLET
BTHUPX10	Organic Virgin prune kernel oil		10 cl	6	10	290



DEMETER

AGRICULTURE THAT *takes care* OF THE EARTH

Demeter is the Biodynamic Agriculture trademark. Its specifications are structured around strong values:



- farms that are entirely organic and biodynamic
- a deep respect for all forms of life
- the development of more autonomous farms that promote biodiversity
- the use of gentle techniques and very few additives - even natural ones - in the production of processed products



WE DEFEND THIS POSITIVE AGRICULTURE WHICH OUR FARMERS ENJOY PERFORMING!

Demeter prunes



Our Demeter prunes also have the Fair For Life label! A guarantee of quality and respect for soils, the environment and producers.




Demeter prunes

	CODE	DESIGNATION	GENCOD	CONT.	PCB	LAYERS PER PALLET	PACKAGES PER PALLET
With pits	DEM02PR44	44/55 Very Large Organic DEMETER Agen prunes		250 g	15	15	96
	DEM05PR44	44/55 Very Large Organic DEMETER Agen prunes		500 g	15	9	72
Pitted	DEM02PRSN33	33/44 Giant Organic pitted DEMETER Agen prunes		250 g	15	12	96
	DEM02PRSN	33/44 Giant Organic pitted DEMETER Agen prunes		250 g	15	12	96

Shelf life at date of production Demeter Prunes: 24 months



Demeter soft fruit



At Lou Prunel, we are particularly careful in the choice of our fruit. Prunes from orchards that comply with PGI specifications. Apricots, figs and grapes from Turkey, all grown according to organic farming principles, Biodynamic Agriculture and in a chain spirit.



Demeter soft fruit

CODE	DESIGNATION	GENCOD	CONT.	PCB	LAYERS PER PALLET	PACKAGES PER PALLET
DEM025AB	Organic DEMETER soft apricots		250 g	15	12	96
DEM025FI	Organic DEMETER soft figs		250 g	15	12	96
DEM025RA	Organic DEMETER soft sultanas		250 g	15	15	96

Shelf life at date of production Demeter soft fruit: 24 months

Did you know that?

- In Greek mythology, Demeter is the goddess of agriculture and harvest. Her name means “Mother Earth”.
- Biodynamics means “Life Force” : It comes from the Ancient Greek “bio” which means “life” and “dunamis” which means “strength”.



SOFT FRUIT

OUR FRUIT IS *soft*
AND OUR EXPERTISE IS *strong*

Our fruit is lightly rehydrated in steam to preserve its softness and flavour.



Soft apricots

Soft apricots						
CODE	DESIGNATION	GENCOD	CONT.	PCB	LAYERS PER PALLET	PACKAGES PER PALLET
SA025AB	Soft organic apricots		250 g	15	12	96
SA05AB	Soft organic apricots		500 g	15	9	72
DEM025AB	DEMETER soft organic apricots		250 g	15	12	96

Soft figs



Soft figs						
CODE	DESIGNATION	GENCOD	CONT.	PCB	LAYERS PER PALLET	PACKAGES PER PALLET
SA025FI	Soft organic figs		250 g	15	12	96
SA05FI	Soft organic figs		500 g	15	9	72
DEM025FI	DEMETER soft organic figs		250 g	15	12	96

Shelf life at date of production soft fruit: 24 months



Soft Sultanas

Soft Sultanas						
CODE	DESIGNATION	GENCOD	CONT.	PCB	LAYERS PER PALLET	PACKAGES PER PALLET
SA05RAM	Soft organic sultanas		500 g	15	9	72
DEM025RA	DEMETER soft organic sultanas		250 g	15	12	96

Soft dates



Soft dates						
CODE	DESIGNATION	GENCOD	CONT.	PCB	LAYERS PER PALLET	PACKAGES PER PALLET
SA025DA	Soft organic pitted dates		250 g	15	12	96



Soft blueberries

Soft blueberries						
CODE	DESIGNATION	GENCOD	CONT.	PCB	LAYERS PER PALLET	PACKAGES PER PALLET
SA012MYRT	Soft organic blueberries - NEW		125 g	15	12	96

Soft cranberries



Soft cranberries						
CODE	DESIGNATION	GENCOD	CONT.	PCB	LAYERS PER PALLET	PACKAGES PER PALLET
SA015CRANB	Soft organic cranberries - NEW		150 g	15	12	96

Shelf life at date of production soft fruit: 24 months

CHOCOLATE-COATED FRUIT AND FESTIVE PRODUCTS

OUR CHOCOLATE-COATED FRUIT ARE AS TASTY AS OUR CHOCOLATE IS *fair trade*

A selection of dried fruit coated in fair trade dark chocolate. Delicate flavor combinations that will delight the taste buds of the finest gourmets.

Coated fruit box



CODE	DESIGNATION	GENCOD	CONT.	PCB	LAYERS PER PALLET	PACKAGES PER PALLET
BA02PRCH	Box of Agen prunes coated with dark chocolate* NEW	3 543261 302997	200 g	8	8	128
BA015NOIXCH	Box of walnuts coated with dark chocolate* NEW	3 543261 002033	150 g	8	8	128
BA015ORCH	Box of candied oranges coated with dark chocolate* NEW	3 543261 002019	150 g	8	8	128
BA015GINGCH	Box of candied ginger* coated with dark chocolate* NEW	3 543261 002026	150 g	8	8	128

*Fair trade products



Bulk chocolate-coated fruit

CODE	DESIGNATION	GENCOD	WEIGHT	PCB
CA40PRCH	Dark chocolate-coated* Agen prunes	3 543261 340999	4 kg	1
CA12NOIXCH	Dark chocolate-coated* walnut kernels	3 543261 001111	1,2 kg	1
CA12CALABCH	Dark chocolate-coated* calabacitas figs	3 543261 001128	1,2 kg	1
CA12GING	Dark chocolate-coated* crystallized ginger*	3 543261 001050	1,2 kg	1
CA12ORCH	Dark chocolate-coated* candied orange	3 543261 001012	1,2 kg	1
CA50AMANCHB	White chocolate-coated almonds	3 543261 001081	5 kg	1
CA50AMANCHL	Milk chocolate-coated almonds	3 543261 001074	5 kg	1
CA50AMANCHN	Dark chocolate-coated almonds	3 543261 001067	5 kg	1

*Fair trade products

BULK

MEETING ENVIRONMENTAL CHALLENGES AND NEW *expectations*

We are pursuing together our commitment to reduce waste production by offering our products in bulk.

Prunes



CODE	DESIGNATION	GENCOD	WEIGHT	PCB	ORIGINE	COND.
CA30PR44	44/55 Very large organic Agen prunes	3 543266 130441	3 kg	2	PGI Agen Prunes	Pasteurised string of 3 x 1kg
CA30PRSN	55/66 Large organic pitted Agen prunes	3 543266 130007	3 kg	2	PGI Agen Prunes	Pasteurised string of 3 x 1kg
CN30PR33	Natural Condition organic Agen prunes (20% humidity)	3 543266 130144	3 kg	1	PGI Agen Prunes	
CA30MICUIT	33/44 Giant semi-cooked organic Agen prunes	3 543266 130175	3 kg	2	PGI Agen Prunes	Pasteurised string of 3 x 1kg



Chocolate-coated fruit

CODE	DESIGNATION	GENCOD	WEIGHT	PCB	COND.
CA40PRCH	Dark chocolate-coated* Agen prunes	3 543261 340999	4 kg	1	
CA12NOIXCH	Dark chocolate-coated* walnut kernels	3 543261 001111	1,2 kg	1	
CA12CALABCH	Dark chocolate-coated* calabacitas figs	3 543261 001128	1,2 kg	1	
CA12GING	Dark chocolate-coated* candied ginger*	3 543261 001050	1,2 kg	1	
CA12ORCH	Dark chocolate-coated* candied orange	3 543261 001012	1,2 kg	1	
CA50AMANCHL	Milk chocolate-coated almonds	3 543261 001074	5 kg	1	
CA50AMANCHN	Dark chocolate-coated almonds	3 543261 001067	5 kg	1	
CA50AMANCHB	White chocolate-coated almonds	3 543261 001081	5 kg	1	

*Fair trade products



Mix

CODE	DESIGNATION	GENCOD	WEIGHT	PCB	ORIGINE	COND.
CA30TONI	"Organic Tonic Cocktail" dried fruit mix (bananas, cranberries, almonds, grapes)	3 543266 130069	3 kg	1	EU / Non EU	
CA30SANT	"Organic Health Cocktail" dried fruit mix (pumpkin seeds, cranberries, goji, cashew nuts, grapes)	3 543266 130052	3 kg	1	EU / Non EU	
CA30GOUR	"Organic Gourmet Cocktail" dried fruit mix (almonds, cashew nuts, bananas, caramelised peanuts, chocolate) - NEW	3 543266 130168	3 kg	1	EU / Non EU	

Dried fruit



CODE	DESIGNATION	GENCOD	WEIGHT	PCB	ORIGINE	COND.
CN50AB	Apricots	3 543267 599506	5 kg	1	Turkey	Vacuum
CA50AMAN	Shelled almonds	3 543262 000113	5 kg	1	Spain	Modified atmosphere
LPCA50CHOU	Caramelised peanuts - NEW	3 543266 150104	5 kg	1	China	
CA50GOJI	Goji berries	3 543262 000137	5 kg	1	China	Vacuum
CA68BANA	Dried banana chips	3 543266 130120	6,8 kg	1	Philippines	
CA50NOIX	Walnut kernels	3 543262 000168	5 kg	1	Dordogne	Vacuum
CA11CRANB	Cranberries	3 543262 000151	11,34 kg	1	Canada	
CA90DAT	Deglet nour pitted dates - NEW	3 543266 450082	9 kg	1	Algeria	
CA50CALAB	Calabacitas figs (baby figs)	3 543262 000229	5 kg	1	Spain	Modified atmosphere
CN50FI	Natural figs	3 543267 799500	5 kg	1	Turkey	
CA50GING	Candied ginger*	3 543266 150050	5 kg	1	China	
CA30COURGE	Pumpkin seeds	3 543266 130076	3 kg	1	Lot-et-Garonne	
CA60MURE	Dried mulberries	3 543262 000175	6 kg	1	Turkey	
CA50NOIS	Hazelnut kernels - NEW	3 543262 000120	5 kg	1	Lot-et-Garonne	Vacuum
CA50CAJOU	Cashew nuts	3 543262 000182	5 kg	1	Vietnam	Modified atmosphere
CA50PIST	Roasted and salted pistachios	3 543262 000199	5 kg	1	Spain	Modified atmosphere
CN50RA	Sultanas	3 543267 899507	5 kg	1	Turkey	



Spreads

CODE	DESIGNATION	GENCOD	WEIGHT	PCB	ORIGINE	COND.
BC400PU	Organic Agen prune pulp 100% prunes with no added sugar	3 543262 204405	400 g	6	PGI Agen Prunes	Glass jar
BC225PU	Organic Agen prune pulp 100% prunes with no added sugar	3 543262 203309	225 g	6	PGI Agen Prunes	Glass jar
PO50PU	Organic Agen prune pulp 100% prunes with no added sugar	3 543262 250013	5 kg		PGI Agen Prunes	Bag

*Fair trade product

OUR DISPLAY STANDS AND SALES PROMOTIONS

OUR LOU PRUNEL DISPLAY STANDS ARE AVAILABLE ALL YEAR ROUND THROUGHOUT FRANCE. NOT ONLY DO THEY brighten up YOUR AISLES, BUT THEY ALSO ACT AS GREAT sales support tools.

We have display stands for different packets of prunes, pitted and unpitted but also soft fruits. They can also be developed around a DEMETER or Fair For Life theme for example.

In addition, the Lou Prunel team is happy to meet its customers and offers sales promotions.

Please don't hesitate to get in touch with the head of sales for your sector to organise a tasting event in your shop.

Our other themes



Your orders

So we can handle your orders as efficiently as possible, please email them to commande@louprunel.com

Your orders are dispatched **the day after** you place them. Delivery takes between **three and five days** in France.

STORAGE: In our warehouses, our products are stored between 8 and 10 °C in order to limit moth or weevil infestations and to avoid fermentation and mould. We invite you to do the same as much as possible in order to optimise the preservation of our products.

DAMAGED GOODS: If your order has been damaged during transport, you must follow the instructions below to receive compensation. Transportation companies are inflexible on this issue.

On the delivery note: you must indicate the exact number of damaged items, which items were damaged, and the type of damage suffered. Writing "subject to unpacking" holds no value for the transportation company.

If you cannot immediately identify damaged goods, you have 48 hours to send the transportation company a registered letter detailing the damaged products. You can also send an email to:

commercial@louprunel.com

GENERAL TERMS AND CONDITIONS OF SALE - LOU PRUNEL – SPECIALIST NETWORKS

1. General principles

1.1 These General Terms and Conditions of Sale apply to all Products sold by LOU PRUNEL – 1001 Chemin de Femouillade - 47300 BIAS (hereinafter "LP"). They are intended for professionals distributing Lou Prunel products (hereafter "the Distributor"). They are sent in advance so that the Distributor may be fully informed before placing an order. These conditions are applicable from 3 January 2022 for all orders received after 31 December 2021.

1.2 Any order of our Products implies acceptance without reservation by the Distributor of our current conditions, which cancel and replace any provisions to the contrary. The placing of an order shall lead to the compulsory renunciation by the Distributor of the right to invoke any general or specific conditions of purchase or any other similar document, sent in advance or at a later date, without exemption resulting from a prior express agreement. Should LP fail to invoke, at any given time, one of the following clauses, this shall not be interpreted as a waiver of our right to invoke such condition at a later date.

2. Orders

2.1 Orders may be sent by email to the following email address: commande@louprunel.com, or directly to the sales department by telephone at 05.53.41.41.64 or to the sector sales manager. It is only final once the Products are shipped. Any modification to the order must be made in writing and must be approved by the sales department.

2.2 LP reserves the right to make any modifications to the Products deemed necessary while processing the order (particularly if production methods or legal or regulatory provisions change).

2.3 Orders may in no case be modified or cancelled by the Distributor without the prior express agreement of LP.

3. Delivery

3.1 Delivery shall take place in accordance with the order, either by direct delivery of the Product to the Distributor, or by simple notification that it is available to collect, or by handing it over to a shipping or transportation company at LP's shipping site.

3.2 LP reserves the right to make full or partial deliveries, taking care to give prior notification to the Distributor.

3.3 LP shall make every effort to respect the agreed delivery deadlines, although it should be noted that these deadlines are only indicative and are not guaranteed. In the event of partial or late delivery, the Distributor may not claim any compensation, for any reason whatsoever, in particular, if the goods arrive within 48 hours of the original delivery date, whether or not the Distributor accepts this delivery. The production constraints of Organic Farming may lead to temporary problems with the supply of raw materials, for which LP may not be held responsible.

3.4 The distributor is bound to check the number and apparent condition of the parcels on delivery, in particular the number of pallets and the presence of guarantee strips on the pallet. LP is entirely responsible for choosing the method of transportation. Any evidenced reservation or complaint must be noted on the delivery slip or consignment note, and confirmed to the transporter in a registered letter, in accordance with Article 133-3 of the Code of Commerce; "The receipt of the transported objects extinguishes any action against the carrier for damage or partial loss if, within three days following the day of receipt, not including public holidays, the recipient has not notified the carrier, by extrajudicial deed or by registered letter, of his well-grounded objection", with a copy of this letter accompanied by a copy of the delivery slip or consignment note in question sent by registered letter with acknowledgement of receipt to LP's registered office, within 15 days of receiving the goods, or the complaint shall not be valid. The comment "subject to unpacking" has no legal value, reservations must be specific and complete.

3.5 It is the Distributor's responsibility to provide all evidence of the complaints made, and to make it possible for LP to identify the Products in question and to check the alleged facts in order to resolve them. No goods deemed unfit for sale may be destroyed without our express written agreement.

3.6 In the event of damaged and/or missing items, the Distributor shall be eligible for a free replacement or a refund of the Products ordered, as agreed with LP, with no compensation payable. The customer may request delivery of the remainder with the normal transportation deadlines.

3.7 Products may only be returned with LP's express and prior written agreement. In general, no return will be accepted after 30 days from the date of receipt by the Distributor.

3.8 For deliveries of Products on 'Europe' pallets, if the pallets are not exchanged on the delivery date by the Distributor then LP reserves the right to invoice the Distributor for the unreturned pallet at a cost of €20.

4. Retention of title and transfer of risk clause

4.1 PURSUANT TO ARTICLE 121 PARA.2 OF MODIFIED LAW OF 25 JANUARY 1985, THE PRODUCTS ARE SOLD WITH RETENTION OF TITLE CLAUSE. LP RETAINS OWNERSHIP OF THE PRODUCTS DELIVERED TO THE DISTRIBUTOR UNTIL FULL PAYMENT OF THE PURCHASE PRICE IS MADE IN PRINCIPAL FEES AND INTEREST. HOWEVER, THE TRANSFER OF RISK FOR THE PRODUCTS TO THE DISTRIBUTOR SHALL TAKE PLACE UPON THE PRODUCT BEING MADE AVAILABLE AT LP'S SHIPPING SITE, EVEN IF THE LATTER IS IN CHARGE OF TRANSPORTATION.

The transfer of risks for the Products takes place as from delivery to the carrier or distributor. The title retention clause does not prevent the risks for the goods from passing to the Distributor upon delivery to the carrier.

4.2 The Distributor agrees to take out the necessary insurance to cover this transfer of risk.

4.3 In the event of late delivery caused by the Distributor or late collection, the Products shall be stored and moved at the sole risk and expense of the Distributor.

4.4 By express agreement, LP shall retain ownership of any sales assistance mount or any display case for 24 months (twenty-four months) after delivery. Any destruction of the display case must be indicated in writing to our accounting department within a month of its destruction.

5. Force majeure

LP reserves the right to suspend or amend the sale, fully or partially, in the case of the occurrence of a force majeure event, expressly defined for these purposes as any unavoidable event that is likely to delay or stop the production or the delivery of the Products, or to prevent the normal execution of the contract.

6. Guarantee

6.1 Date of Minimum durability (DMD): This date indicates the period of full tasting quality of the products; exceeding this date does not mean that the products are no longer fit for consumption. LP will not accept returns of goods

on this basis, as the Distributor is solely responsible for the management and rotation of their stock. Unless there is express and written prior agreement by LP, the Products are guaranteed by LP until their best before date or use by date, if one exists, against defects related to design, materials or production.

6.2 In the event of a proven defect, the Distributor may be given a free replacement or a refund for the Products ordered, at LP's discretion, with no compensation payable. The replaced Products remain the property of LP to whom they must be returned upon simple request. In order to implement the guarantee, the Distributor must inform LP of the defect without delay, and as soon as possible send in writing all available information concerning the detected defect and the product batch number. With regard to the implementation of the guarantee, it is understood that:

LP undertakes to store and package products in full compliance with the rules and regulations in force and to deliver products that comply with them. The storage conditions for the products are mentioned on the product datasheets. LP cannot be held responsible for product damage if the storage conditions indicated are not respected.

- the Products must have been stored and used in the appropriate conditions, the Distributor is presumed to be aware of these conditions;
- compensation for any damage suffered by the Distributor or any third party, other than direct damage as set out in article 6.2, shall be the responsibility of the Distributor, who should take out, against such damage, the insurance that it deems appropriate, unless it prefers to be its own insurer.

6.3 Certain products are marked with a best before date as defined in Article 6.1.

LP's only obligation for the Products with :

- a DMD equal to or greater than 24 months means delivering these Products at least halfway through their shelf life; except for the semi-cooked range where LP guarantees delivery at least at 1/3 of the shelf life.

- a DMD between 12 and 23 months, means delivering these Products at least halfway through their shelf life, except for the Pulp range (other than in Jars) where LP guarantees delivery at least 1/3 way through its shelf life.

- A DMD between 6 and 11 months, is to deliver these Products at least at 1/3 of the shelf life

LP cannot therefore accept the return of products for such reasons. Customers are solely responsible for storing them under normal conditions and for rotating their stock.

7. Pricing conditions

7.1 All orders are invoiced at the price in force on the date that the Products are shipped, the price is known by the Distributor on the order date. LP's prices include the eco-friendly packaging tax with free delivery, for all orders of a sum equal to or more than:

* €260 for orders placed by and sent to Distributors who sell directly to consumers at their retail outlet; for distributors residing in Corsica, this amount is €600.

* €400 for orders relating SOLELY TO OUR BULK-PRICED PRODUCTS; for distributors residing in Corsica, this amount is €600.

* €3,500 for orders placed by a warehouse, this is defined as:

- a customer who does not sell directly to consumers and,
- having permanent facilities for the receipt and/or storage of large quantities of the products ordered from a supplier and,
- redistributing the products to at least 13 retail outlets for sales to consumers. Orders are delivered to mainland France (including Corsica, excluding overseas territories) in a single delivery and to a single place, including ordinary packaging. "Express" delivery fees shall however be charged to the Distributor, if that is who requested the express delivery.

7.2 Any order for a sum below these amounts shall lead to the invoicing of actual shipping costs with a minimum of 40 euros, excluding tax.

7.3 No refund or credit may be made on goods delivered for more than 30 (thirty) days.

7.4 Given the agricultural origin of most LP's products, the raw materials required to produce the Products may be subject to continuous and sometimes very large and rapid price changes. The Distributor will be informed of such changes in product prices by sending an addendum to the catalogue.

In the event of a price change announced by LP, if the Distributor places an order for excessive quantities, LP reserves the right to reduce the quantities ordered by the Distributor before the price change is applied and to reduce the order based on the monthly average of the Distributor's last 3 months of orders.

8. Invoices – Payment terms

8.1 Invoices are payable within thirty (30) net days of the invoice date, the Sales Revenue accounted for being that which appears on the invoice.

8.2 Payment is considered to have been made on the date upon which the funds are made available to the beneficiary or to its subrogated party. The Distributor shall be responsible for any fees incurred by the selected method of payment. As a result, any payment must be sent to LP:

- via transfer, on the invoice due date;
- by cheque 5 working days before the payment deadline;
- by a bill of exchange presented directly to the Distributor's bank;
- via promissory note with prior approval.

8.3 Any full or partial payment made after the payment date appearing on the invoice may legally lead to, and at LP's discretion:

- following formal notice, the application of late penalties at a rate equal to the interest rate applied by European Central Bank to its most recent refinancing operation, plus 10 percentage points, being no less than three times the legal interest rate in force on the payment deadline date;
- and/or, following formal notice, the forfeiture of the deadline and as a result, all outstanding sums owed to LP become immediately payable, even those that are not yet payable;

- and/or, LP's right to suspend the processing of any open sales and/or to demand cash payment for future orders until the situation is fully resolved, without the need to respect any notice period and without right to claim any type of compensation. Late penalties shall be payable upon receipt of the registered notification with acknowledgement of receipt and shall be calculated from the payment deadline until full payment of the price.

8.4 Even in the event of disputes, all invoices must be paid by their deadline, disputes do not cancel payments. Any automatic deductions and/or compensations, for whatever reason, may only be made by the Distributor following LP's prior written agreement. In order for offsets to be exercised, claims must, according to Article 1347-1 of the Civil Code, be "certain, liquid

and due". Any invoice not disputed within thirty (30) days of its receipt is deemed to have been accepted.

8.5 In the event that the Distributor owes several payments to LP, it is agreed that the oldest debts shall be charged first.

8.6 In the event of late payment, LP shall charge a fixed indemnity of €40 for recovery fees, whether these fees are less than or greater than the actual cost, upon provision of proof.

8.7 In the event of a change in the legal or financial situation of an existing Distributor, or for initial orders from a new Distributor, LP reserves the right to request advance or cash payment and/or to request guarantees.

8.8 No discount shall be given for early payment unless expressly agreed in writing by the Parties.

8.9 All the orders that LP agrees to execute are done so on the basis that the Distributor has sufficient financial guarantees and will effectively pay the amounts due when due, in accordance with the law.

Therefore, if LP has any reason to fear payment difficulties on the part of the buyer at the time of the order, in particular in case of late payment or non-payment for previous orders, LP may make acceptance of the order or its further performance conditional on cash payment or the provision of guarantees by the Distributor in favour of LP.

If the Distributor refuses to pay in cash without offering sufficient guarantee, LP may refuse to fulfil the order(s) placed and deliver the goods without the Distributor being able to claim unjustified refusal to sell, or claim any compensation.

9. Services delivered in view of or at the time of resale

The Distributor is reminded that the provision of services may only be carried out and invoiced to LP on the sole condition that prior and express written agreement has been signed between the Parties. The aforementioned agreement must precisely define the specific services that the Distributor must put into effect.

10. Intellectual Property

The Distributor may only use the brands, logos, documents, studies or other intellectual property rights belonging to LP, or that it has been given, with its express and prior written agreement and for the sole purpose of aiding the resale of its Products throughout mainland France.

11. Assertion of retention of title

As stated in Article 4, the products are sold with a retention of title clause. The Distributor agrees to take all measures to allow the Products delivered to be protected and customised, to inform LP of these measures and to allow LP to freely access the premises where the Products will be stored. In the event of a claim, the Products in the Distributor's possession shall be presumed to be those not yet paid for; they shall be taken back up to the total amount of unpaid invoices.

12. Closing of accounts

In order to facilitate the accounting treatment of amounts relating to the business relationship between LP and the Distributor, and to close the financial contract year administratively and accountably, LP and the Distributor agree that any amounts relating to the agreements between the Distributor and LP for a calendar year shall be claimed from the other party no later than 30 April of the following year.

13. Divisibility

If any of the provisions of these conditions is deemed to be void, unlawful or unenforceable, this shall in no way affect the validity, the legality or the enforceability of the other provisions.

14. Modification of the General Terms and Conditions of Sale

LP reserves the right to modify its prices and these General Terms and Conditions of Sale at any time, giving one month's notification, in particular, in the event of an increase in the price of raw materials, energy, packaging, transport or any other unforeseen event. Any modification made to these General Terms and Conditions of Sale must, in order to be valid and for LP to be held responsible, be contained in a written document signed by a person expressly authorised for this purpose by LP and with reference to these General Terms and Conditions of Sale.

In accordance with the EGALIM Besson-Moreau law, LP reserves the right and the possibility to call upon a trusted third party to justify the application of this decree.

14. Applicable law – Competence

Any dispute that may arise concerning or in relation to these general terms and conditions of sale shall be referred to the commercial court of Agen, even in the case of multiple defendants or claims under guarantee, unless LP prefers to bring the matter before any other competent jurisdiction.

Lou Prunel is a member of the French Federation of Businesses and Business Owners (Fédération des Entreprises et Entrepreneurs de France (FEFF)).

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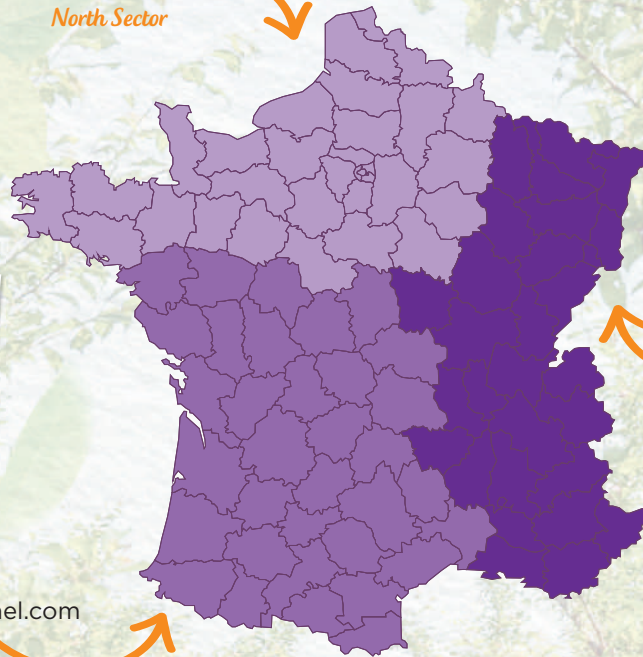
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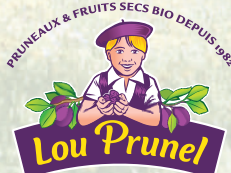
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